



JOYCE E. SALAZAR

SENIOR ADVISOR

Joyce E. Salazar's 30 years of experience in project creation, funding and project management provides a unique combination of proven skills that enhance the successful outcome on any project in the US or Globally. Her skills range from project conception to completion. In addition, Joyce Salazar owns and operates a nationally recognized grant writing training program around the United States and her proprietary grant training system has shaped successful outcomes by training local governments, higher education, and corporate executives in grant research, writing and submission of applications and government contracting under J.E Salazar Grant Educational Systems.

EDUCATION:

BA, Business Administration and Management, Penn State University

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Joyce E. Salazar and her team of 35 professional research and writing staff have been preparing and submitting successful government grant applications for over 30 years. Joyce Salazar will continue to utilize government funding as a key component of the capital stack in development projects. Joyce Salazar brings extensive experience in the preparation and submission of formal grant applications on county state and federal level along with being a government relations specialist monitoring the changes in government funding.

Joyce Salazar has expanded her company to include a division under Strategic Business Alliance that includes working extensively with Opportunity Zone Funding and New Market Tax Credits. Joyce Salazar has acquired funding for multi-million-dollar projects with a combination of government grants, tax credits, and equity investment creating a successful outcome for all types of projects including assisted living, veterans housing, municipalities, student housing, technology research funding and commercialization, police departments, fire departments, educational facilities to name a few.

Her mission is to create a combination of Government Funding, Public Private Partnerships, Domestic and Foreign Investment Capital, Government Contracting and other available funding sources to create a project that will enhance job creation and the lives of the people in the community. The successful combination while deploying strategic negotiations and planning strategies are key components in her success.